



company overview



TECHNOLOGIES | EXPERTISE | SOLUTIONS | PROCESSES

<b>Company</b>	Elinext <i>Custom software development / Mobile applications development company</i>
<b>Document Name</b>	Company overview <i>Processes, Methods, Technologies, Industries, Delivery</i>
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<b>Date</b>	2018

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# ON TIME AND BUDGET SINCE 1997

## WELCOME WORD

*Dear reader,*

Let us provide you with brief coverage regarding Elinext's expertise and our specialists' professional background based on substantial experience and released projects. This corporate edition outlines Elinext's fundamental software development services and gives a clear idea about our key people's experience and technologies on the basis of real projects in different industries.

We invite you to meet our highly-valued personnel and their agile approach in delivering up-market solutions. We guarantee to embark on a win-win partnership where reliability and professionalism penetrate every issue we handle for our clientele.

**Sincerely,**  
Elinext



## LETTER FROM THE CTO

Our mission is providing our clients with immediate and elegant solutions in ERP, CRM and IT Consulting on the basis of partnership relations.

Our seasoned professionals exhibit in mobility and openness to new ideas. We investigate in-depth our clients' specific nature and needs. Our approach results in their business processes automation, productivity and cost improvement.

Our aim is to keep improving IT Consulting services and offer our clients best Web, Mobile and QA solutions.

Apart from software development services Elinext primarily focus on high-grade IT consulting. We strive not only to deliver finished products but to create ad hoc projects compatible with business specifics.

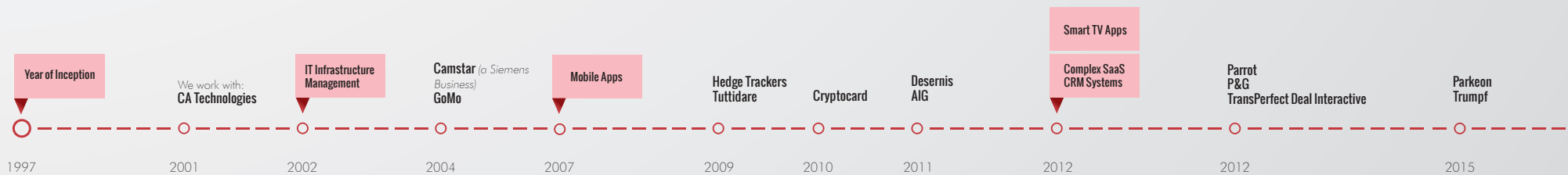
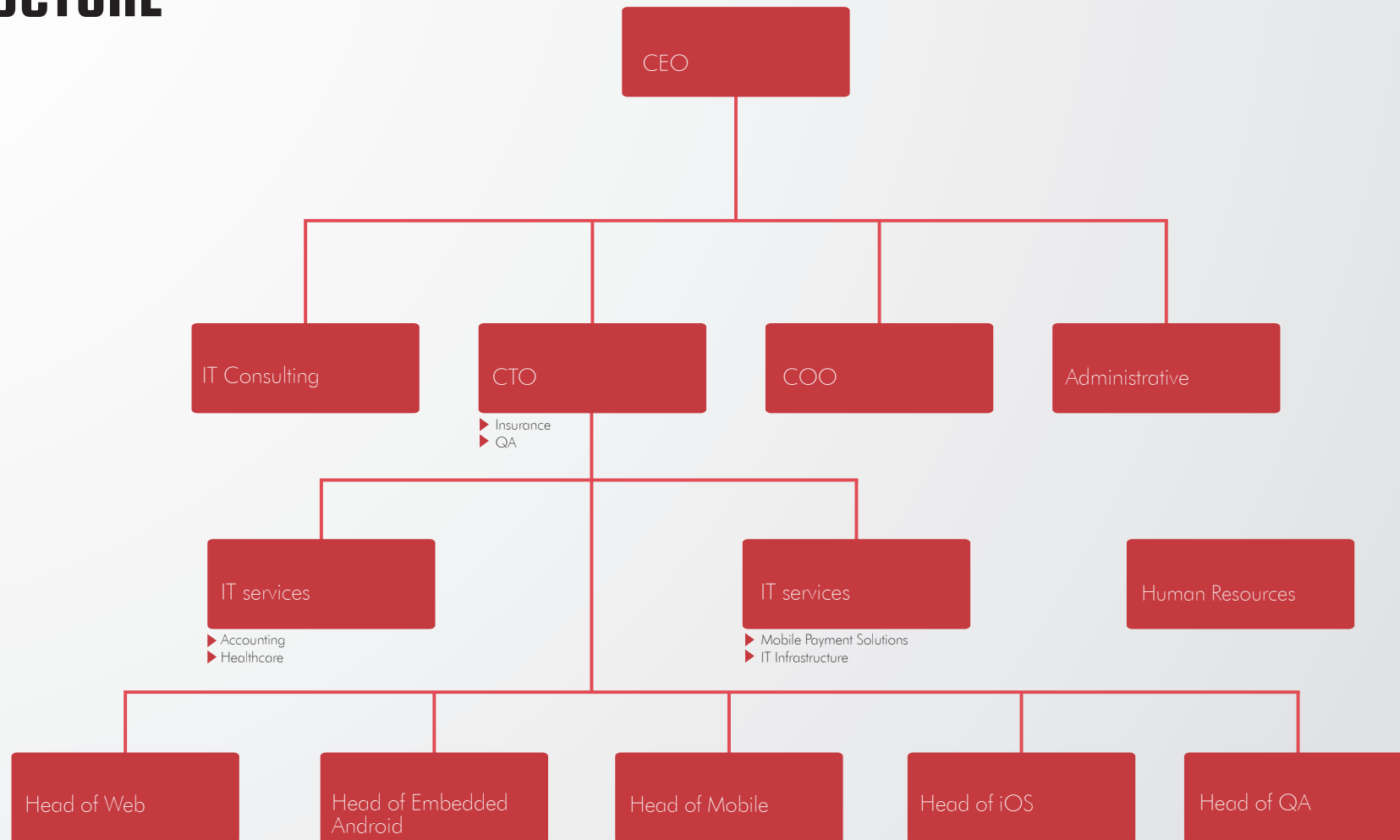
Each problem allows our professional community to challenge their knowledge, stand out in their performance and delight our business friends. We can proud of successfully implemented projects in such industries as health, insurance, financial services, travel, automotive, entertainment, education, retail, telecommunications.

Owing to the opportune location of our offices in Europe (Ireland and Belarus) and Asia (Vietnam) we avoid the inconvenience of time zone difference and maintain price setting flexibility. IT gurus with a proficient command of English, German and French will erase any boundaries on the way of providing outstanding solutions and impeccable customer experience.

Sincerely,  
Vladimir Antonovitch

A handwritten signature in black ink, appearing to read 'V. Antonovitch'.

# STRUCTURE



# ELINEXT IN FIGURES

**20**  
years of  
experience

Web Development  
Mobile Development  
IT Infrastructure Management  
Cloud Computing  
Smart TV Apps Development

**8**  
offices on  
the map

Belarus Dev Centre\*  
Vietnam Dev Centre  
USA  
Ireland  
France  
Germany  
Singapore  
Hong Kong

\* - Main Development Centre

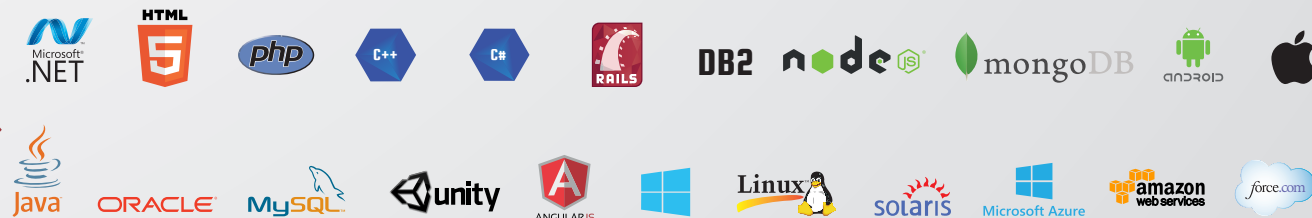
**300+**  
experts in IT

.NET Technologies	67
Java Technologies	44
PHP Technologies	25
C++	21
Node.js	13
Ruby on Rails	10
Front-end Developers	22
iOS Developers	20
Android Developers	16
Windows Mobile	5
Cross Platform Developers	9
QA Analysts	31
Salesforce	6
SAP	7
UI/UX Designers	4

**200+**  
completed  
projects

Insurance & Healthcare  
Financial Services  
Enterprise Manufacturing  
Network & Data Visualisation  
3D Modeling  
iPhone & Android apps  
Social Networking  
E-Commerce Solutions  
CRM & ERP Systems  
Custom CMS Integration  
Corporate Portal Development  
Efficient Custom Design  
Mobile Website Development

**100**  
technologies  
we use



# ABOUT ELINEXT

## INNOVATION IS US

Elinext is an expert in IT consulting and software development business. Assisting hundreds of customers to become more competitive in their field more than 20 years, we consolidate innovation, professional integrity, and effective communication.

Our diverse engagement models are elaborated to make all stages of project implementation manageable and transparent. We expand our software development horizons by producing diverse projects starting from startups to infrastructure management solutions. Among our clients there are both

small businesses and Fortune 500 corporations.

Trusting cooperation with such companies as CA Technologies, Parrot, Siemens, Transperfect, Trumpf allows us to defend our business strategy, providing business value by putting flawless software solutions into practice. Seizing peculiarities of a certain business and our accumulated software development expertise in industry has become paramount for us. The aim is to achieve the heart of the matter to create a custom software masterpiece demanded in the market and in business.

## WHAT SETS US APART

Elinext keeps abreast of most recent technological innovations such as app development for Apple Watch, responsive web design, enterprise mobile apps, ERP and CRM custom solutions, cloud computing and SaaS and infrastructure management systems. Due to international office location in Vietnam and Belarus Elinext has created unique software development environment that generates synergy of European and Asian reciprocity. Well constructed within the business such model guarantees maximum full hour coverage, excellent En-

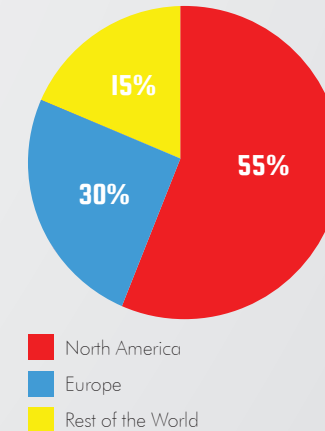
glish-speaking staff communication. Elinext's echelon counts 300+ experienced employees that are targeted by head hunters of global IT companies. However, perseverance and ambition of top management that constantly magnetize colossal, non-standard and challenged projects allows them remain loyal to the company. Every our staff member can announce that we minimize time to market however complicated the task is, we put all our thoroughness and energy in what we do and we make each endeavor a success.

AIMING  
FORWARD  
IS BEST WITH  
ELINEXT

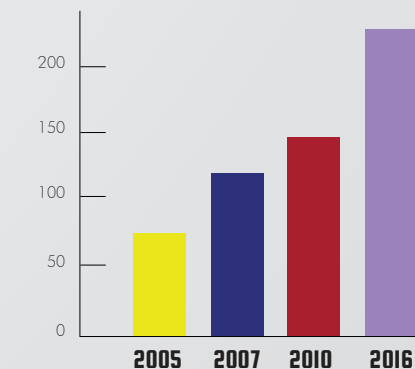
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What gives us a cutting edge is our desire to find out our customers' business drivers, the risks they encounter and the core principles of their business management. This way we can assign a high quality standard to each task and fully comply with all the requirements in the most exhaustive way. Our main values are honesty, sustainability, commitment to groundbreaking technologies, and a unique crew of software designers. These are our assets on our way of ensuring our clients' loyalty. We reckon our customers our partners. We are convinced that if they prosper in their business with our support, we prosper in ours as well.

Sales Distribution Chart



Number of projects completed



# GET TO KNOW OUR BUSINESS PROCESSES

Over the years of development we have learned that properly set processes are the cornerstone of successful project. And you have to be directly involved in these processes. We will bombard you with many questions, but in the end we guarantee that you will be satisfied. Therefore 7 steps shall take you from an idea to a successful project.

## WE OFFER 4 PRICING MODELS

### FIXED COST MODEL

Ideal for projects with clear requirements. A low-risk option that guarantees project delivery on time and within budget. All project details are agreed beforehand.

### DEDICATED TEAM MODEL

Ideal for long-term projects. The dedicated team works exclusively and full time on the client's tasks. The team follows the client's work policies and development methodology.

### TIME AND MATERIAL

Provides full control of project development process. The final price is calculated by person/hours spent on the project.

### HYBRID MODEL

Hybrid model is a combination of FC and T&M models. It allows clients to benefit from different pricing models at different stages of project implementation. When the exact project details are unclear, we can start with time and material. Once the project specs get base-lined, a fixed cost model can be adopted.

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## Consulting & Investigation

1 We start with understanding goals and business needs. Then our BAs and PMs generate the solution that meets your goals and needs. The output of our research is a detailed Requirements Document.

## Quotation & Proposal

2 Based on the requirements and our experience we provide a transparent estimate of time and work required for the project. Estimate includes description of services, deliverables and firm quotation.

## Signing the Contract

3 We determine the financial aspects of the contract and the engagement model (Fixed Cost & Time, Time & Material, Dedicated Team or Hybrid models).

## Planning & Design

4 Now we make the detailed project planning and start working on design. Together we discuss your preferences so we're 100% sure what you need and how to effectively present your business.

## Development & Implementation

5 We start an agile-based development process, based on transparency. Our technical team makes sure that your software will meet the project requirements as well as ensures that future requirements can be addressed.

## Testing & Delivery

6 We monitor the quality of software from the very start. Our testers check every unit of the project and developers make changes till it is brought to perfection. Further, our system admins monitor application after go-live. The final step is to put the application in its production environment and train your staff how to use it.

## Support & Maintenance

7 We support the client by ongoing maintenance tasks and upgrade systems with new functionality. After we sign a support agreement, we take the project in our hands and maintain it without client worrying about technical issues. We cover entire life cycle of the project for years to come.



# WELCOME eliCRM

eliCRM is a customer relationship management platform that keeps records of potential sales, deals, client data, business communication and invoice history. The eliCRM software is an all-in-one-type centralized system that effectively manages, collects and directs customer data, sales processes and marketing activities of a company, as well as improves customer experience.

## BUSINESS'S BEST MECHANISM TO GUIDE YOUR CLIENTS

### CORE FEATURES

Our strategic imperative is to fill sales pipeline with specific functionality for your particular company and industry. Consequently, custom eliCRM is not overwhelmed with bloated capabilities. Tailor-made CRM functionality allows our clients to stay ahead with more deals, quicker profit and better customer engagement as well as come up with the right strategy for the company's development. eliCRM equipped with ready modules:

- Client Database Management accelerates all the customer information;
- Order Processing Functionality retains data about all

- requests from website, email, tenders and proposals;
- Invoice Creation Module allows instantly create and generate any invoice into pdf document;
- Report Analyzing Function provides you with current analysis of business activity.

### HELPING AND SECURE

At Elinext, custom CRM development occurs in close communication between business analysts, developers and customers. Our best guide is a customer who decides on functionality volume of CRM software and sets the business logic and unique software requirements for our developers. CRM development process is extremely

secure: a customer can control all the development activities and get daily reports on their volume and content.

### 3x QUICKER DEVELOPMENT

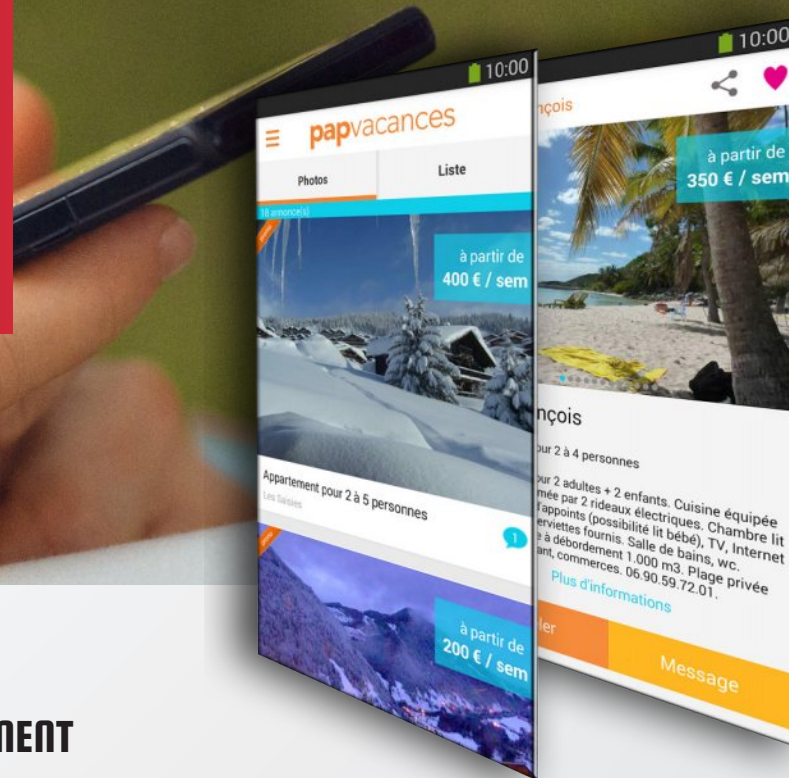
Since we implement quality assurance procedures for CRM, the software systems from Elinext are generally easy to operate and maintain. Ready eliCRM modules accelerate and simplify custom development process. We can simply customize our modules to your needs and support them with new modules that reflect your unique business processes. Our approach proves to be effective particular in terms of time to market dimension as we can release CRM systems 2x and 3x times quicker.

With eliCRM customized for your business needs, it is easier to:

- guide your sales department, track instantly all its activity: every invoice, deal, and new customer and take decisions from wherever you are;
- compile and store all the interaction and history of contacts, sales activity, payment materials into single data source;
- go mobile with eliCRM mobile application;
- integrate data from website, email and phones into single source.

# MOBILE APP DEVELOPMENT

With 70+ Apps produced since 2008, broad expertise and constant movement to perfection and innovation, Elinext constantly expands the horizons of mobile development. The most powerful asset Elinext can be proud of is the skilled dedicated team of UI/UX designers, backend programmers, QA testers, mobile app developers, business analysts and project managers. The team can make the most out of 24/7 and produce the app that will serve the specific needs of your business and at the same time delight millions of users.



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## High-Quality Standards

The price of the web product is often a key point in decision-making. We keep that in mind and have optimized our policy to offer you the best quotes possible. Elinext is glad to provide you with the most cost-effective way to invest into your mobile app development and get the killer app at the same time.

Post-launch maintenance and ongoing customer support and many more options are what Elinext will be glad to offer.

## The wide range of tools and resources

In most cases businesses flop because they are more conventional than innovative. In Elinext, 99% of latest technologies are used, but at the same time we can apply conventional techniques if it is required.

## Thanks to latest technologies, we can create:

- beautiful APIs
- apps with built-in security
- apps with rich Media Options and 3D animations
- custom apps
- Android, IOS, Windows Phone apps
- multi-platform apps

## THE TEAM OF TALENTED PROFESSIONALS WITH SERIOUS EXPERTISE IN APP DEVELOPMENT

### FLAWLESS EXPERIENCE

Mobile app as a notion is no longer a wind blowing. It has become a wind storm that entraps thousands of minds all over the globe every second and day.

For every business to succeed, a catchy app with rich functionality is no longer optional, but a must-have. At Elinext we transform your idea into the app people are longing to use.

The most powerful asset Elinext can be proud of is the skilled dedicated team of UI/UX designers, backend programmers, QA testers, mobile app develop-

ers, business analysts and project managers. The team can make the most out of 24/7 and produce the app that will serve the specific needs of your business and at the same time delight millions of users.

### THE AGILE APPROACH

Elinext team applies Agile approach that means we interact and make reports and demonstrations on every stage of app development. Thus, we manage to create the best possible app that often even exceed our clients' expectations.

# WEB DEV & CLOUD COMPUTING

Web site and web app development is something a person can't ignore if he wants his business to be prosperous. Elinext follows the trends in web development and will make sure you won't be left out in the cold.

Among latest trends we deal with are responsive and flat design, parallax scrolling, IoT (the Internet of Things) software platforms, HTML5, CSS3. Flat design adheres to minimalism by eliminating non-essential design elements in favor of simplicity. Parallax scrolling is one of the most outstanding trends. It allows you to move seamlessly from one section to another without refreshing the page. Parallax scrolling is suitable for those who want to represent the information on their site in a clear and concise way. The majority of designs opt for large background images. That is why absence of latter ones will make you stand out of the crowd. Hidden main menus will be around for a while as they will let you maintain the site functional and clean.

## CREATE YOUR BRAND ONLINE WORKING FOR YOU 24/7

### LEVERAGE CLOUD FOR YOUR BUSINESS

At Elinext we know for sure how to convert any of your ideas into reality. Our professional, committed team is able to eradicate all the problems you come across dealing with hardware and software. Thus, we deliver a new way to work. Improving capacity or adding capabilities to your business on the fly without spending resources on new infrastructure, training new employees, or licensing new software.

Our cloud computing platform will enhance all the

processes. Among our extensive range of services are: developing custom enterprise systems based on MS Azure cloud, porting standard web solutions (Java, ASP.NET, PHP, Ruby) to Clouds infrastructure/platforms Amazon, integrating MS Azure of Google-Apps into existing enterprise solutions, developing Mobile Cloud as a combination of mobile apps & cloud, developing social cloud solutions – social networks deployed in cloud, developing custom CRM/HelpDesk solutions based on Salesforce/Force.com cloud.

### LIMITLESS WEB SOLUTIONS

Solid experience of our web developers let us perform requirements analysis and create concepts and specs; develop web design, Rich UI, and Server backend; ensure QA testing (manual and automated); maintain site. Providing our customers with the development of regular websites, e-commerce websites, mobile webs, and corporate portals, we empower the efficient and seamless work of their business.

## On The Frontier Of Technology Shifts

We also constantly monitor cloud computing trends. We realize that being aware of them makes it possible to prevent costly mistakes. For instance, we take advantage of the fact that hybrid-cloud implementation will stay the preferred strategy over the next few years as in the nearest future enterprise workloads will move into the cloud. The usage of containers will intensify. Keeping track of these and other trends, Elinext will make sure you won't miss any market opportunity.

# TV APPS DEVELOPMENT

The unique design and rich functionality – the key point Elinext always holds to. Consumer-tested and multi-focus driven solutions result in Exclusively Juicy TV Apps. Strategists, Designers, Developers and Marketers of Elinext team will provide you with unique solutions for your business to occupy the winning point on the newly emerged TV apps market.



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## Services:

- Development of Apps for TV
- Optimize websites for TV
- Multi-screen apps development
- Air-play apps development

## Elinext TV App Features:

- Comprehensibility
- Consistency
- Maintainability
- Usability
- Reliability
- Efficiency
- Security

## Limitless Possibilities in App Development for:

- Samsung
- LG
- Panasonic
- Sony
- Sharp
- Philips
- Boxee
- Google TV/Android set-top-box
- Xbox

Smart TV has come to our homes, to our living rooms and to our minds, of course. Thus, businesses have got a new great possibility to get there, too. Most of them have already realized the importance of a newly emerged market. Elinext is ready to respond to this new surge of business. With a sustainable team of professionals and extensive experience in project implementation and product competence, we have a strong base on which we can develop amazing, appealing, striking, beautiful TV apps.

## IT IS WHAT WE DEAL WITH ON A DAILY BASIS

Leveraging 70+ of app deployments, we have created internal libraries and techniques to speed up the process of coding, launch and testing, resulting in faster cycles and lower quotes.

We can offer you three main directions for Smart TV App Development:

### INSTANT ENTERTAINMENT

These are smartphone-style applications used to view stream movies, videos, music, social network-

ing sites, news, weather and financial data via set-top boxes or Smart TV.

There are already plenty of such apps on the TV Apps markets and if you choose to develop such type of an app, it can become a killing number one there.

### CUSTOM DEVELOPED BROWSER

Most of TVs now allow Internet access via browsers. New possibilities for content search emerge once you have a custom developed browser that

can transform TV channels, apps, internet and home network into a searchable content collection.

### MULTIMEDIA SEARCH

It allows searching for anything by simply taping the word or phrase and clicking the "search button". Any content and related video will be found in no time. We keep our pace with constant changes of this chameleonic tech world. We can help you to keep your pace with it, too.

With strictest requirements towards product quality and customer's satisfaction we will "bear you a fruit" that will increase your revenue, enhance your current clients' relations and will target the newly emerged extending beyond the horizon market.

# AGILE BUSINESS GUIDE

## ERP

Elinext sustained commitment to its clients' top-of-mind needs result in premium Enterprise Resource Planning solutions. ERP is multi-functional business application that automates all the core business activities such as sales, logistics, manufacturing, warehouse processes and financial transactions, which makes it a powerful tool for supporting decision making process.

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**With over 20+ years of experience Elinext can generate in-depth solutions for the following industries:**

- Retail
- Telecommunications
- Insurance
- Tourism and Hospitality
- Media and Entertainment
- Financial Services
- Real Estate
- Education
- Automotive
- Travel and Tourism.

We also offer ready-made software packages such as CV Management, HR Management and Vacation Management.

## MAKE SMART DECISIONS WITH POWERFUL TOOLS

Our combination of a customer-centric approach and best-proven tactics helps our customers make the best of their company's resources, from inventory and accounting to human resources and beyond. The ERP designed by Elinext helps companies increase overall organization efficiency, standardize and have a better visibility of processes, tune better communication across departments, secure a role-based access to data and apps and have a comprehensive functionality.

### ROBUST SOLUTION FOR VARIED INDUSTRIES & COMPANIES

While designing custom ERP systems Elinext sets a priority on specific business logic of its customers. We always start the design of ERP with the analytical stage, where we determine customer specific business needs and requirements. Having complete understanding of customer business concerns and goals, we create a roadmap of actions to achieve these goals. *Our practice proves that half of the*

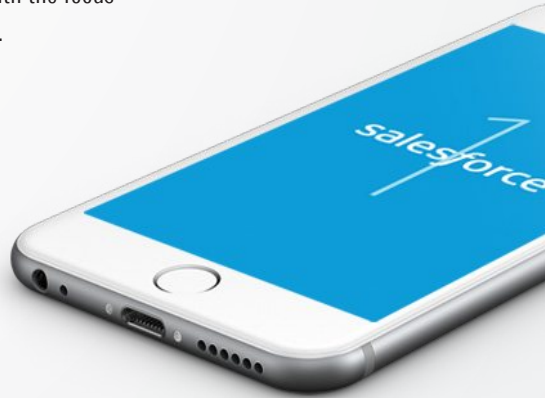
*business goals can be achieved by improving organization processes; and the rest we reach with custom software that can be easily learned by customer employees. As a next step, we train customer employees to effectively use new software: training process takes place in the form of webinars, video and printed manuals. Upon ERP release our system administrators take care of its maintenance.*



# SALESFORCE



High-quality Salesforce consulting services with the focus on technical expertise and custom development.



## Salesforce CRM implementations for small and midsize business, ISVs:

- Requirements gathering, project blueprint preparation, project planning;
- Data migration;
- Customization;
- Custom development;
- Integration with SAP, Microsoft Dynamics, Atlassian, QuickBooks, PayPal, Google, etc.;
- Training for endusers and administrators.

## Product development on Force.com platform and Salesforce:

- Cloud solutions development to publish via AppExchange;
- Canvas apps development to integrate existing webapps into Salesforce;
- Hybrid solutions design and implementation with components on .Net (Azure), Java (Heroku, OpenShift), PHP (Heroku);
- Agile development process setup with Atlassian JIRA, Confluence, Agile, Bamboo;
- Helping with Salesforce security review process.

## Development and customization for Salesforce CRM \ Service Cloud \ Marketing Cloud:

- Custom objects configuration;
- Workflow rules, Visual Workflow, Approval Workflow;
- Email templates configuration;
- APEX development (custom triggers, web services, batchjobs, Email services);
- Visualforce development, Sites configuration;
- Profiles, Sharing rules, permission sets, etc.;
- Unit test coverage up to 100%.

## Industry expertise:

- Recruiting;
- eLearning;
- Telecommunications;
- Banking;
- Public Sector;
- Consulting Services;
- Not for Profit.

# SAP



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Over the past 3 years we have realized more than 10 full cycle projects. Our specialists have great experience in solution implementation on the base of SAP products for the companies from Fortune 500, from Top10 CIS, Top10 system integrators of Russia.



## Services of Elinext in consulting and development:

- full cycle of development of analytical reporting systems, enterprise data warehousing on the platforms SAP BI, SAP BI on HANA, SAP Business Objects;
- support and maintenance with the use of SLA – monitor the status of your systems, support them in working order, in an emergency or finding errors in report you create an incident in our ServiceDesk with a certain priority. Further our team works on this incident to eliminate it within predetermined rules;
- spot tasks – you provide the terms of reference, a form or a set of business requirements to a separate report or a functional block. On the basis of information provided we will do the rest;
- audit tasks – when you implement Business Intelligence class system by an external organization and need to attract highly qualified technical expertise you can apply to us;
- integration with other systems boot configuration data from new SAP and non-SAP systems;

- optimization and productivity improving reports, processes/chains of data downloads, tasks with great amount of calculations;
- support in rollout projects in CIS countries;
- migration projects – SAP NetWeaver 7.X >7.4, SAP Business Objects 3.X >4.1.

## Technologies:

- Platforms: SAP BW NW 7.07.4; SAP BW on HANA; SAP BO 3.X4.2;
- All types of corporate reporting both of strict and custom format: SAP BO Web Intelligence; BEx Analyzer & BO Analysis; SAP BO Live Office; BEx reports;
- Visualization interfaces and dynamic reports, managers' monitors and independent data analysis tools: SAP BO Dashboards; SAP BO Explorer; SAP Lumira;
- ETLtools: integration, alignment and data cleaning: SAP DataServices;
- Geoanalyze and any reporting on mobile devices: SAP BO Mobile; SAP BO Explorer; SAP Design Studio; SAP BO Dashboards.

# ABAP DEVELOPMENT FOR SAP

Highly motivated team with the focus on technical expertise and custom development. Experienced in full cycle implementation, custom development and support projects based on SAP NetWeaver, CRM, SCM, SMP, ERP 4.6, 4.7, ECC 6.0. The core team has 6-10 years of SAP experience.

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With up to 10 years of experience Elinext has expertise in the following industries:

- Public Sector;
- Oil & Gas;
- Banking;
- Retail;
- Telecommunication;
- Consumer Products.

We also provide SAP developers for strengthening your team, single point of contact.

## ABAP Development:

- ABAP Web development: Web Dynpro, FPM, BSP;
- SAP BW development: custom extractors, transformations, data processing in InfoProviders, enhancements;
- SAP HANA: transport old ABAP applications to HANA, develop new ABAP applications for SAP HANA;
- SAP NetWeaver Gateway: OData services development;
- SAP CRM development: WEB UI enhancement, business logic development;
- SAP SCM development: Custom development for SAP EWM;
- SAP ERP development: modules SD, MM, LO, FI, CO, HR, QM, PLM;
- Integration: RFC, BAPI, Web Services, OData services;
- Reports and dialog programs;
- Enhancements and modifications: BADI, User Exits, BTE, etc.;
- Adobe PDF Forms\ SmartForms;
- ABAP OO, BOPF.

## Technical consulting services:

- ABAP custom development;
- Technical support;
- Architecture design;
- Technical expertise;
- Technical documentation preparation.

## Among our clients:



DIAGEO



# QA PROCESSES

Elinext software quality assurance, quality control and testing expertise is based on world's best practices and standards. They allow our team to be professionals in this area and deliver the best quality service. We have strong experience working with different development methodologies and projects (Waterfall, V-Model, Incremental, SCRUM, TDD, Kanban, Mixed). We adapt and consult companies whatever development methodology they have.





# QA PROCESSES

(continuation)

## 1. Initiation

During this stage we analyse customer needs, requirements and other documentation related to the testing services. As a result of this phase the testing strategy agreement is documented and a high level estimate provided.

## 2. Planning

Our practice proves that investing efforts in a proper planning and analysis at the beginning is worth doing. During this stage we perform analysis and model the test suites. As a result, you will have a Master Test Plan document with the detailed planning and the timeline of the project as well as the description of all major risks and activities of the project.

## 3. Preparation

At this stage we prepare test environment, test cases or checklist, smoke test, test data, requirements traceability matrix. During these activities Customer participates into the documentation review in order to confirm that documentation we prepare meets their expectations.

## THE MONITORING & CONTROL PROCESS

We constantly monitor and control the processes during all 5 stages, because we believe it is one cornerstone of a successful project completion. This process includes the progress reporting and corrective & preventive actions taken in order to keep project in line with test strategy & test plan.

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## 4. Execution

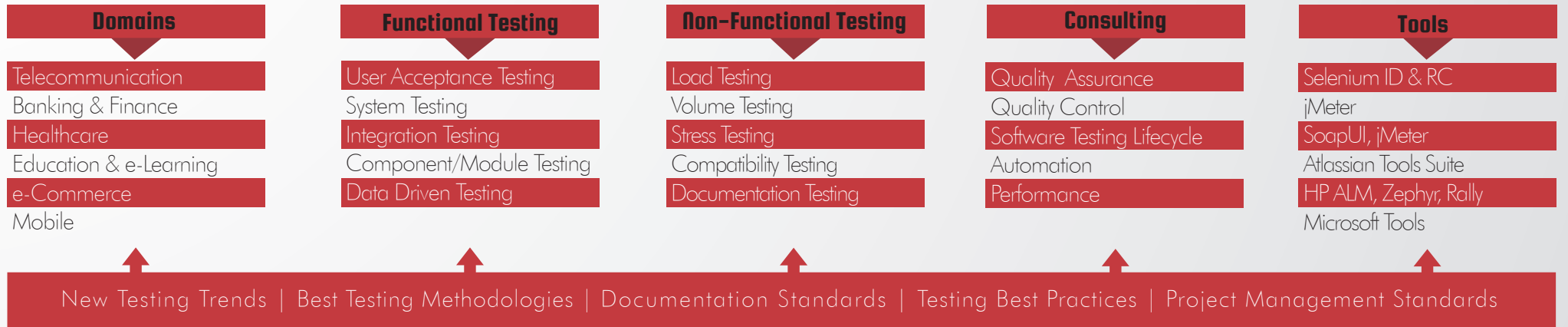
This stage can be split into several ones (depends on the development methodology used by customer and agreed test strategy). We execute the tests according to the development & testing methodology used in your organization. This stage includes all test levels defined and agreed in testing strategy (Integration, System and Acceptance Testing) as well as relevant reporting to keep Customer up to date.

## 5. Closure

This stage is the final stage of the project, when we prepare, archive and provide all deliverables agreed during the initiation phase. The project ends with a short survey which gives our company information which help us to constantly increase quality of our services.

# QA PROCESSES

## Software Quality Assurance, Quality Control & Testing



## Elinext Testing Expertise



# MAIN CUSTOMERS & PARTNERS



CA Technologies is a multinational computer software corporation that develops and markets software for IT management.

**SIEMENS**

Siemens AG is a global producer of systems for power generation, transmission and distribution as well as an expert in the areas of medical imaging and laboratory diagnostics.



TransPerfect is a world leader in website localization, software localization, GMS software products, and enterprise-level, professional translation services.

**P&G**

P&G is a manufacturer that distributes world-famous brand products for daily consume in more than 70 countries.

**TRUMPF**



TRUMPF Group is known all over the world as a manufacturer of sheet metal fabrication machinery and industrial lasers.

**AIG**

American international group Inc (AIG) is the world leading insurance organization, with more than 90 million customers in more than 100 countries. AIG specializes in property life and retirement services, mortgage guaranty, and casualty insurance.



Parrot is a global leader in wireless devices for mobile phones and hands-free systems for cars, standing on the cutting edge of innovation since 1994.

# TESTIMONIALS

**Peter Clairmont,  
CA Technologies**

*“ We have enjoyed a consistently productive partnership with Elinext for 10 years. They have proven to be very competitive in all the important dimensions, such as: quality and skill level of staff and management, productivity, professionalism, collaboration, flexibility, low turn-over, and cost.*

**Aaron Gray,  
CEO at Tuttidare**

*“ I have been working with Elinext for over two years now on a new cloud application. Having been in the software industry for over 20 years, I am impressed by the project control, requirements management and the ease which can sustain an agile development project. I have found them to be very professional, extremely talented and knowledgeable in today's technology and its deployment. I am in the progress of engaging them on two additional projects based on what I have experienced so far.*

**Donald E. Sprague,  
Principal at GoMo**

*“ I have been working with the project managers, program managers and development group members at Elinext for nearly 10 years. In that time we have successfully created a number of new and innovative products and offerings, including social sites, iPhone/iPad apps, Android apps and enterprise level solutions requiring the utmost in skill and creativity. The excellent communication skills, analytical skills and relationship skills demonstrated by everyone at Elinext have made it very easy for me to manage extensive projects like Tuttidare, Wine PhD and Mobile Mid-Point from my office in the US. Elinext has never failed to deliver these projects on time and on budget! I have not found a more creative and responsive technology group anywhere in the world and I am pleased to recommend Elinext to everyone.*

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*Web Development*

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